

# Strong link in the Supply Chain



## Optimal delivery performance based on automated order processing and communication

Mak Aandrijvingen represents a number of high quality drive component brands which are complementary to each other. Each manufacturer of these brands is considered a specialist within its field. The ability to combine different products makes Mak Aandrijvingen a total supplier in the field of drives. The focus in MAK's business strategy is based on delivery of high quality products with an optimal delivery performance.

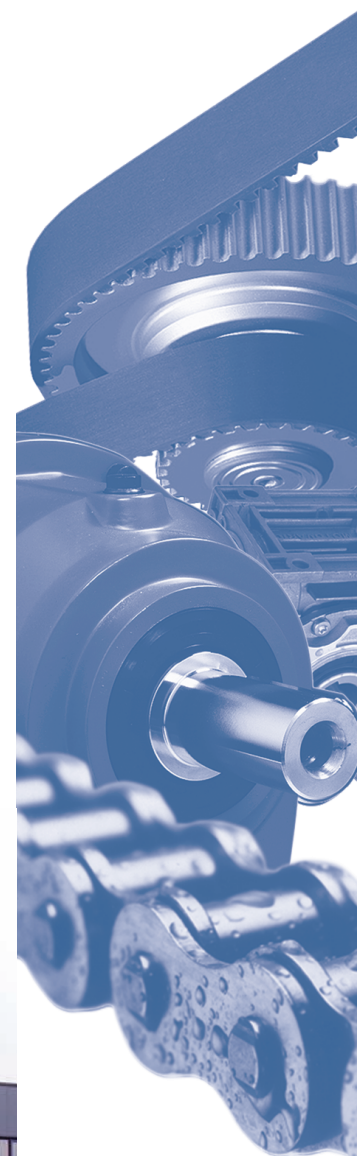
The modern premises in Lelystad provide sufficient space for a large warehouse where approx. 40% of the annual sales volume is stored. The total stock is fully transparent due to the automated location system.

MAK has well equipped facilities for chain assembly, cutting and welding of timing belts and assembly of gearboxes, performed by skilled mechanical engineers. By using CNC-machines the machining department is able to revise sprockets, pulleys and gears custom made.

This, combined with high quality controlling and testing equipment for gearboxes, enables MAK to offer an outstanding added value to its customers.

Furthermore Mak Aandrijvingen adds a highly automated order handling process to the high quality product range. An optimal efficiency of various processes within the organization is achieved from which both our internal organization as well as our customers benefit in regard to additional costs. The customer order number and customer part number are unique and leading in the communication, resulting in easy identification for the customer and flawless redelivery of exact the same product including additional machining or handling.

This automated process results in optimal information for the customers: the order status is available at any moment. The fully automated stock monitoring achieves a high level of delivery performance for all customers.

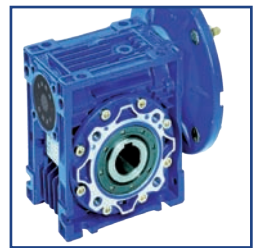
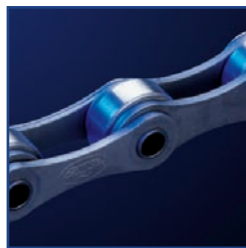
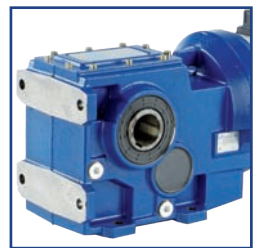
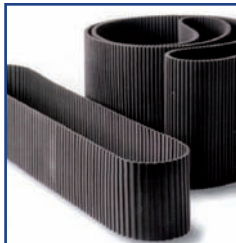
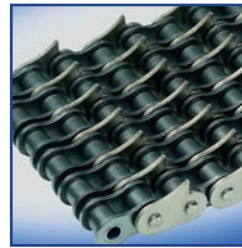


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## Partners as an extension of our organization

The relationship between Mak Aandrijvingen and its suppliers is at the level of partners. Mak has direct access to the engineering and production division of all its suppliers. Our customers benefit from this direct access to the specific knowhow at these specialists.

All manufacturers represented by Mak Aandrijvingen are leaders in their field, they are ahead in product-specific developments and are therefore one of the leading manufacturers within their discipline. Several partners of Mak even work closely together.

The choices made by Mak together with its customers and suppliers are due to the transparent way of communication and working, always the most optimum. The independent position of Mak provides the customer with the most efficient solution.

To always have the right materials at the right time is guaranteed by the large stock that Mak keeps at its modern premises in Lelystad.

Mak has automated the entire process of communication and production. This automation has been carried through to the supplier, enabling Mak to perform as an essential link in the Supply Chain between customer and manufacturer.

